



Altova Awarded Federal GSA Contract

LEADING SOFTWARE DEVELOPMENT TOOLS NOW AVAILABLE TO FEDERAL AGENCIES AND CONTRACTORS AT DISCOUNTED CONTRACT PRICING

BEVERLY, Mass., October 12, 2004 – Altova, Inc. (www.altova.com), a provider of XMLSpy and other leading software development tools, today announced that it has been awarded a Federal Supply Schedule contract by the U.S. General Services Administration (GSA). All of Altova's award-winning application development and integration tools are now available to the U.S. Government and eligible government contractors via the GSA Schedule, simplifying the procurement of Altova products and services for federal government agencies. Altova Inc.'s GSA contract, number GS-35F-0635P, is valid for five years with an effective date of June 30, 2004.

All U.S. Federal Agencies and authorized Federal Contractors can now take advantage of discounted Altova Inc. product pricing via the GSA contract. Altova, Inc. will also provide GSA customers with free technical assistance for the installation and registration of its software products. Product purchases may be made online directly through GSA Advantage! at <http://www.gsaadvantage.gov> as well as directly through Altova, Inc.

"This GSA contract is a testament to Altova's ability to meet the needs of the government sector," said Tim Hale, Director of Marketing for Altova. "As an approved provider to the federal government, we look forward to better serving this important and growing market with innovative technology and services."

Altova products are used by 1.5 million users worldwide to accelerate development and data integration projects. Organizations and government agencies implement Altova tools for a wide variety of applications, such as business process automation, data integration, document management, portal development, and web services development.

"We've been using XMLSpy for five years and it has proven to be an invaluable tool for validating and debugging XML and XSLT files," said Norman Samuelson, Computer Scientist at Lawrence Livermore National Laboratory. "In my experience there isn't another tool on the market that offers the power and reliability of Altova's XMLSpy. When working with large highly sophisticated physics programs having a tool on which you can depend makes a world of difference. We create highly sophisticated systems here and we could not have done it all without XMLSpy."

Last week, Altova GmbH introduced version 2005 of its product line, which includes end-to-end support of the World Wide Web Consortium's (W3C) important new XSLT 2.0, XPath 2.0, and XQuery specifications, as well as additional features such as graphical schema management, automated function building, Eclipse integration, and relational database content editing. Customers with an active Altova Support and Maintenance Package (SMP) are eligible for a free upgrade to version 2005 production software on November 1, 2004 when it is scheduled for release. In addition, customers who purchase any Altova product from October 4, 2004 through October 31, 2004 will get the SMP free of charge for one full year and access to the to version 2005 production software beginning on November 1, 2004. For details on Altova software version 2005 and the SMP promotion please visit <http://www.altova.com>.

For more information including pricing, and other Altova, Inc. GSA contract details, please visit: <http://www.altova.com/gsa>.

About Altova

Altova accelerates development and integration projects with software, services, and solutions that enhance productivity and maximize results. As an innovative, customer-focused company and the creator of leading software development tools—including XMLSpy, the preeminent product in its class—Altova products are the choice of over 1.5 million clients worldwide and virtually every Fortune 500 company. With customers ranging from vast development teams in the world's largest organizations to progressive

one-person shops, Altova's line of software applications and custom-tailored professional and educational services fulfills a broad spectrum of business needs. Altova is an active member of the World Wide Web Consortium (W3C) and is committed to delivering standards-based platform-independent development solutions that are powerful, affordable, and easy to use. Altova, Inc. has headquarters in Beverly, Massachusetts. Altova GmbH has headquarters in Vienna, Austria. Visit Altova on the Web at www.altova.com.

###

Altova, XMLSpy, MapForce, StyleVision, and Authentic are trademarks of Altova GmbH registered in numerous countries. The names of and reference to companies and products mentioned herein may be the trademarks of their respective owners.

For more information:

Tracy Sullivan
Public Relations Manager, Altova Inc.
978-816-1567
tracy.sullivan@altova.com